



Cargill in Thailand

Cargill provides food, agriculture, financial and industrial products and services to the world. Together with farmers, customers, governments and communities, we help people thrive by applying our insights and 150 years of experience. We have 155,000 employees in 70 countries who are committed to feeding the world in a responsible way, reducing environmental impact and improving the communities where we live and work.

Our activities in Thailand started in 1968 with the opening of a trading office in Bangkok. Over the years we continued to invest in Thailand to grow our business. Today our operations comprise the origination, sourcing, processing, handling, distribution and marketing of a wide range of products including agricultural commodities, animal feed, cooked poultry, food, as well as food and beverage ingredients. We have 11 facility locations throughout Thailand and employ over 14,000 people.

Our Business Scope

- **Animal Nutrition** We serve over 400 dealers and direct farm customers with 200 different kinds of high-quality customized animal nutrition solutions for swine, aquaculture and poultry. We own and operate five feed mills in the provinces of Chachoengsao, Nakornpathom, Nakornratchasima, Phitsanulok and a shrimp feed mill in Petchaburi with four warehouses in PangNga, NakornSriTammarat, Satoon and NakornRatchaSrima.
- **Cooked Poultry Products** We have been in the Thai poultry industry for more than 25 years, and today we operate a fully integrated poultry processing business across 14 locations, employing more than 13,500 people. One of the country's top exporters, we produce a wide range of fully cooked, frozen chicken products, more than 80 percent of which are shipped to Japan, Hong Kong, Europe and Canada. In Thailand, we have in our supply chain feed mills, hatcheries, farms, and processing plants. We also have dedicated facilities to ensure the quality and safety standards of our products including one poultry health center, R&D center, and central food safety lab. In late 2016, we announced a \$50 million expansion of our operations to help us continue to meet growing demand for our products.
- **Grain and Oilseeds** We leverage our strong capabilities in origination, logistics and distribution to provide to our customers grain, oilseeds as well as vegetable oils for use in food and animal feed production. We also originate corn from Thailand for export to South East Asia. To support our supply chain activities, we operate a grain and oilseed storage facility in Ayudhaya province.
- **Food and Beverage Ingredients**
 - **Texturizing Solutions** We serve the Thai food and beverage industry with specific solutions for improving the stability, texture, consistency and shelf life of their products. Our wide portfolio of texturizing ingredients includes hydrocolloids, functional systems, lecithins, starches and health& nutrition.



- **Sugar** Our sugar joint venture, Alvean, is one the largest buyers of Thai sugar that is destined for export markets. They source raw sugar as well refined and white sugar to supply customers throughout Asia as well as the Middle East and Africa.
- **Toshoku** Toshoku sources and markets Thai food products to Japan-based and other global customers. In Thailand, our major sourcing categories for food ingredients and commodities comprise processed food, food materials as well as food engineering.

Sustainability: A Good Corporate Citizen

We are striving to be a good corporate citizen of Thailand. Our businesses and people are actively engaged in giving back to the communities where we live, work and do business. Our corporate responsibility projects help to address a range of economic and social challenges in Thailand's rural areas and include:

- **Building Homes with Habitat for Humanity**
In partnership with Habitat with Humanity, we started building homes in 2001. Our employees volunteer their time and skills for all building projects. To date, we have built for over 134 houses. We continue to build homes for Thai families.
- **Cargill Cares School Lunch**
Since 2014, Cargill Cares School Lunch Program delivers a healthy protein lunch every day to more than 1,000 students in communities. 400,000 meals have been yearly provided for children's better nutrition.
- **Providing Clean Drinking Water for School Children**
We are providing annually the clean drinking water system project to the community through Cargill Cares. Purpose for teacher, students and villagers can access daily of clean & safe water instead of rain water or cement tank water which many children in rural Thailand have no much choice to avoid poorly treated water at their schools. We installed water filter system for 100 units accumulate 8 years from 2008/09-2015/16 (last year 15 units) to the schools nearby our locations, benefit over 60,000 people who have healthier and better-living within 8 years.
- **Helping Tapioca Farmers Prosper**
We made a wide-ranging commitment to Mahasarakham province to improve local tapioca cultivation. We launched a multi-tiered program comprising demonstration farms, agronomics services to improve yields. By using the improved hybrids and following better agronomic practices, local farmers were able to increase yields per rai by 50 to 200 percent – and in the process significantly increased their incomes derived from tapioca farming.
- **Enriching Local Communities**
We help to promote community development, foster education, and improve nutrition. Our activities include:



- Granting over 1,500 scholarships to children in communities.
 - Establishing community's libraries for lifelong learning of everyone in communities
 - Building libraries and playgrounds, as well as providing school supplies, including books, stationeries and sports equipment for needful local schools.
 - Providing support to local orphanages, as well as homes for the elderly
 - Supporting the “Sustainable Lunch Program”, both financially and in kind, with animal feed for fish and chickens raised as part of the program
 - Helping to maintain local infrastructure including dredging canals, renovating bus shelters, community halls and sports facilities
 - 50,000 farmers per year are trained for animal nutrition knowledge.
- **Wheel Chairs Assembly.** Since 2015, Cargill has assembled 46 wheelchairs during our various meetings and donated to Thai less opportunity handicaps at the end of the day through the Thai with Disability Foundation in Thailand. Many recipients could not afford such a basic necessity and they were home bound. The gift was life changing to them.
 - **Cargill Smart Greenhouse** Our in-plant renewable melon farm is served as knowledge sharing in sustainable agricultural practice for community. Building the greenhouse models, more than 500 students in 3 schools and 1 college can have food safe lunch.

Recent Investments

- 2017 Cargill acquired a feed mill in Prachinburi province in Thailand in order to expand its capabilities for its animal feed and nutrition business. Through the acquisition, the plant will now produce poultry and swine feed for Cargill's customers based in Thailand. Cargill plans to start production in a year at its new plant which will hold 50 employees and produce 72,000 MT per year for swine and poultry customers in the Eastern and Northeastern areas of Thailand.
- 2016 In October, we invested \$50 million to expand our poultry processing operations at its facility located in the Nakhon Ratchasima. The expansion will create 1,400 new jobs and add to the more than 13,500 employees that the company currently employs across 14 locations in the country. Cargill will engage several independent smallholder broiler farms in the local community to meet the increase demand in broiler chicken.
- 2016 In August, we established the Breeder 13, our latest best-in-class poultry farm which is our latest innovative and eco-friendly poultry farm of Cargill Meats Thailand located in Si Thep District, Phetchabun.
- 2013 In August, we acquired Siamakme, a shrimp feed manufacturing plant located in Petchaburi. This is Cargill's first aqua feed plant located in Asia.



- 2011 In October, NatureWorks, a wholly owned business of Cargill formed a joint venture with leading Thai company PPT Chemical. The JV produces bio-plastics from corn and sugar.
- 2011 In June, the expansion of our integrated poultry processing operations in Korat was announced. The expansion, at an additional investment of THB 3,300 million (USD 110 million), comprises a primary processing plant, an expansion of the existing hatchery, new breeder farms and a poultry feed mill.

Key Awards and Achievements

Thailand's economy is based heavily on exports. We are proud to contribute to Thailand's economic growth through the export of local agricultural commodities and food products. Cargill is one of Thailand's largest exporters of cooked poultry chicken products.

Cargill is also the largest buyer of Thai sugar that is destined for export markets. **In 2009 and 2010, Cargill was awarded the Thai government's prestigious "Thailand's Best Friends" award**, in recognition of Cargill's contribution to Thailand's sugar export sector.

We also received a number of recent national awards including:

2017

- o Good Labour Practices Certificate from by the Department of Labor Protection and Welfare, Ministry of Labor
- o Thailand Labour Management Excellence Award 2017
- o CSR-DIW Continuous Awards from Department of Industrial Works (consecutively since 2014)

2016

- o **AMCHAM Corporate Social Responsibility Excellence** Recognition by American Chamber of Commerce (consecutively since 2015)
- o **Good Governance of Environment** from Department of Industrial Works
- o Energy Saving Awards – PB, Petchaburi plant (Ministry of Energy Department)
- o Drug Free factory Awards- PSK , Phitsanulok plant (Ministry of Public Health)

2015

- o **Standard of Corporate Social Responsibility** from Department of Industrial Works (consecutively since 2013)
- o **Green Industry Certification at Level 3** (Green System) by Ministry of Industry Thailand (consecutively since 2012)
- o Safety in working place awards-PSK , Phitsanulok plant (Ministry of Industrial)



2014

- **Best Employer for Labor Relations and Labor Welfare Award** by the Department of Labor Protection and Welfare, the Ministry of Labor, consecutively since 2011
- **Longest Support Award from Habitat of Thailand Foundation** since 2001

2010

- **Standard Certification of the Best AIDS Management in the Workplace** from the Department of Labor Protection and Welfare and Department of Disease Control
- **Consecutive Year Blood Donation for Workplace Award**, presented by Her Majesty Queen Sirikit (consecutively since 2005)

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